

Dynamics 365 Business Central 2021 Wave 2

Oseberg Solutions 20 October 2022

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Microsoft

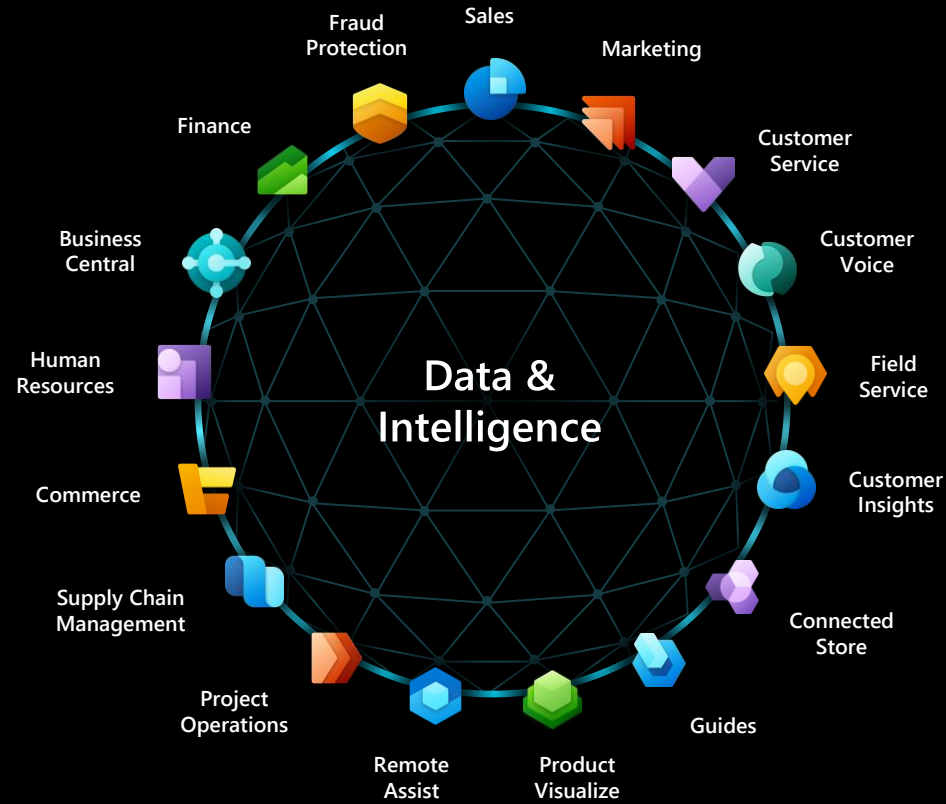
<https://www.linkedin.com/in/peter-jakobsen-bc-rocks>



Who is that nerdy Dane on the stage ?

- Working with ERP primarily NAV/BC for 20+ years
- Worked as a developer, consultant, adviser with partners, large customers and Microsoft
- 7 years with Microsoft in various roles with Business Central product features and technical subjects as primary areas in DK and Europe.
- Partner Technology Strategist, supporting partners implementing Business Central in DK and IS.

Microsoft Business Applications

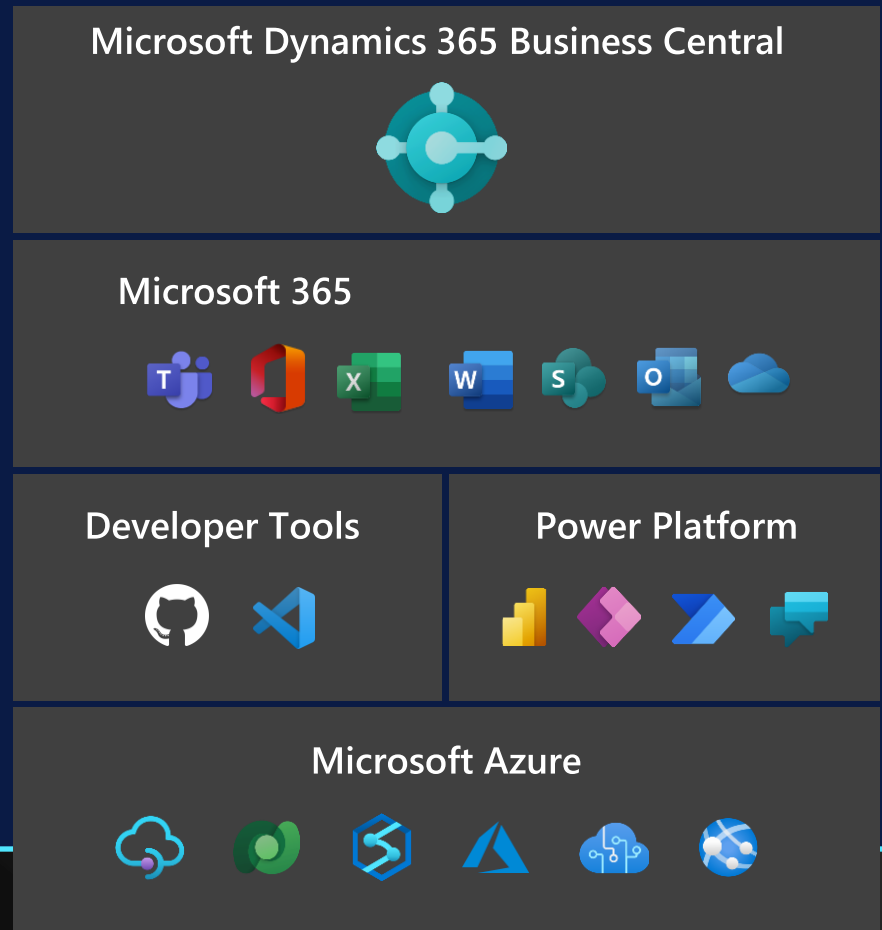


Dynamics 365 Business Central Strategy and Roadmap

Peter Jakobsen



Dynamics 365 Business Central outcompetes with the only fully integrated stack, on the world's most secure cloud



Identity, security, management, and compliance

Business Central online momentum

- 2019
- Now

1,400+ → 3,800+

Partners selling Business Central

450+ → 2,700+

solutions on AppSource

More than 60%

Customer growth year-over-year

**We listen and we
deliver**

67

Ideas delivered on average pr. release

27%

Votes represented by delivered ideas

aka.ms/bcideas

Want to shape the future ?

 Microsoft Dynamics 365

Join the Business Central User Insights Panel

Participate in shaping the future of Business Central



aka.ms/bcuserinsights

Business Central roadmap

2022 release wave 2 investment areas

Seamless service operation

- Performance
- Resource governance

Continued fundamentals investments

- Security
- Privacy
- Compliance

Onboarding

New in-app extension experience
Improvement to onboarding framework

Navigation

Action bar improvements

Reporting

Improved Excel report layouts

Power Platform

New features for connector
Improved Dataverse capabilities

Finance and Supply Chain enhancements

Teams

Pin as a tab

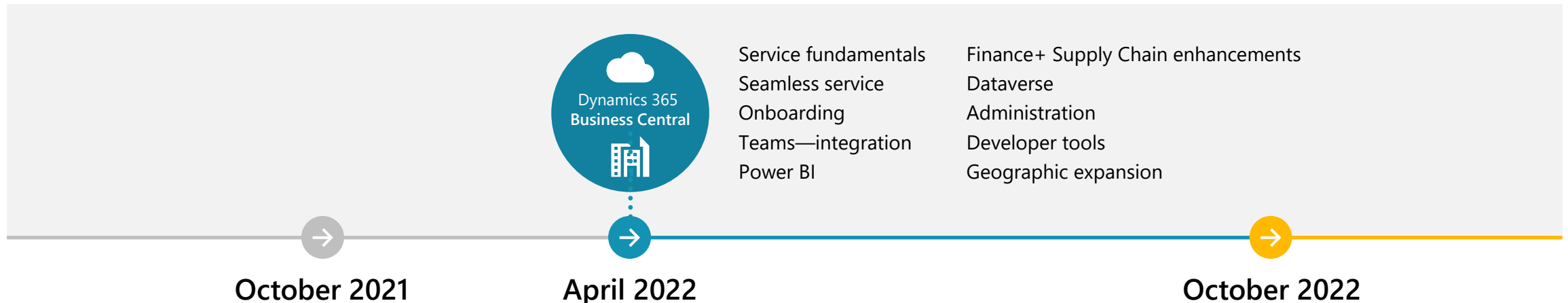
Developer tools

Productivity and performance

Administration

Improved permissions management
New Delegated Admin capabilities
Telemetry (dashboards)
Communication and notifications

Geographic expansion



<https://aka.ms/BCReleasePlan>

Multiplayer experiences



Teams

Data-driven
team decisions



OneDrive

Share, co-author files
in the cloud



Outlook

Respond to business
inquiries faster



Excel

Analyze and edit
data in bulk



Word

Author beautiful
business docs



Dynamics 365 Business Central

2022 Wave 1 & 2

Improve Productivity

Webclient and navigation

Finance and operations

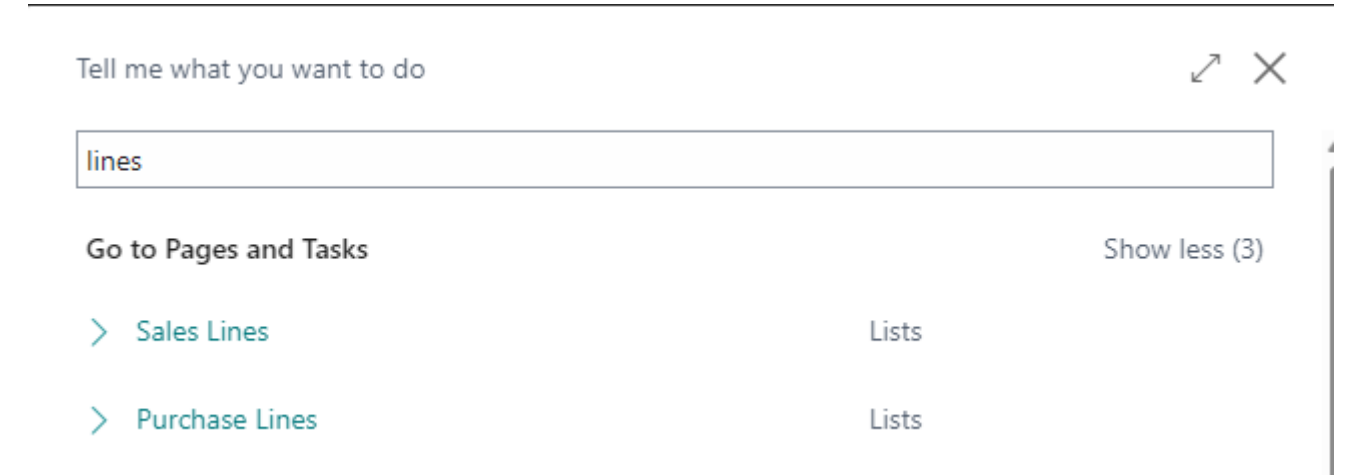
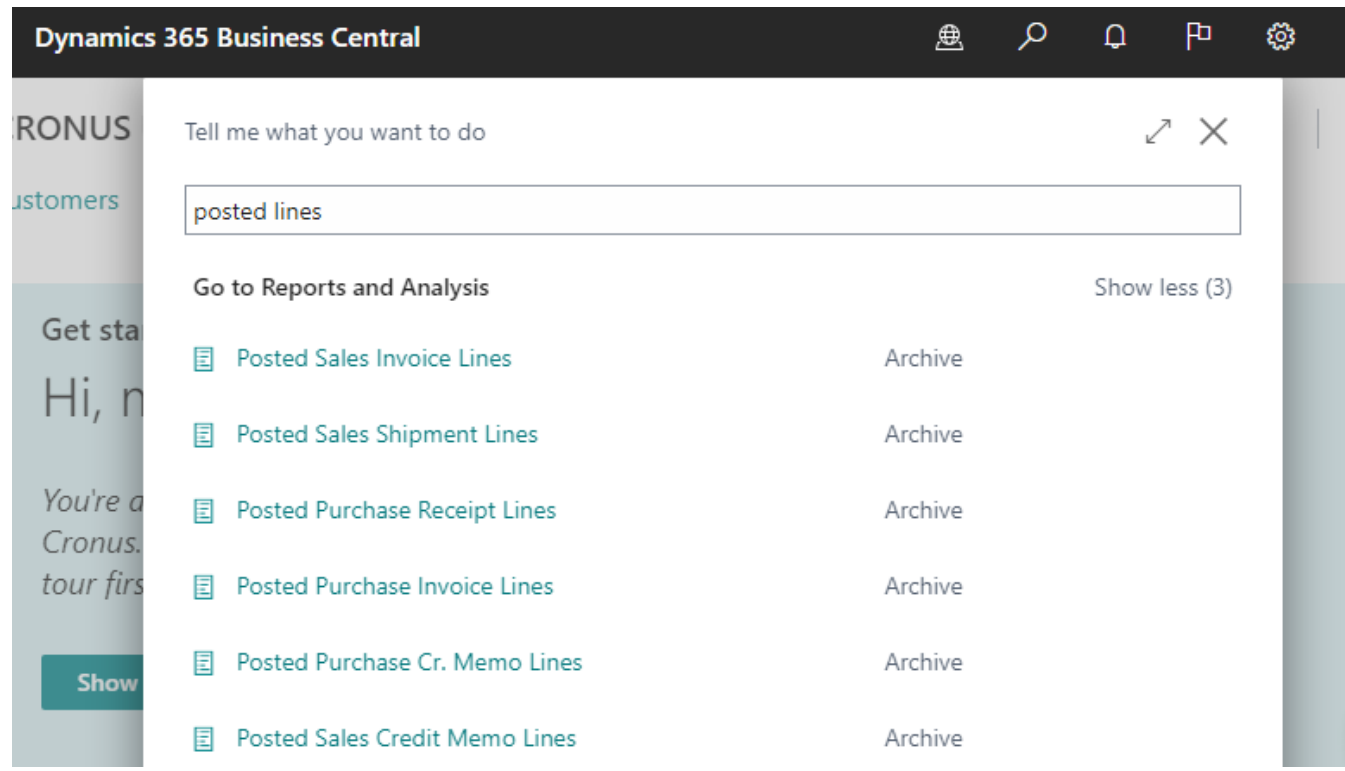
Collaboration and M365

Find posted and non-posted document lines in search

New pages with posted and non-posted document lines

Search in posted and non-posted document lines and set filters

Easily find and bookmark entries for later analysis



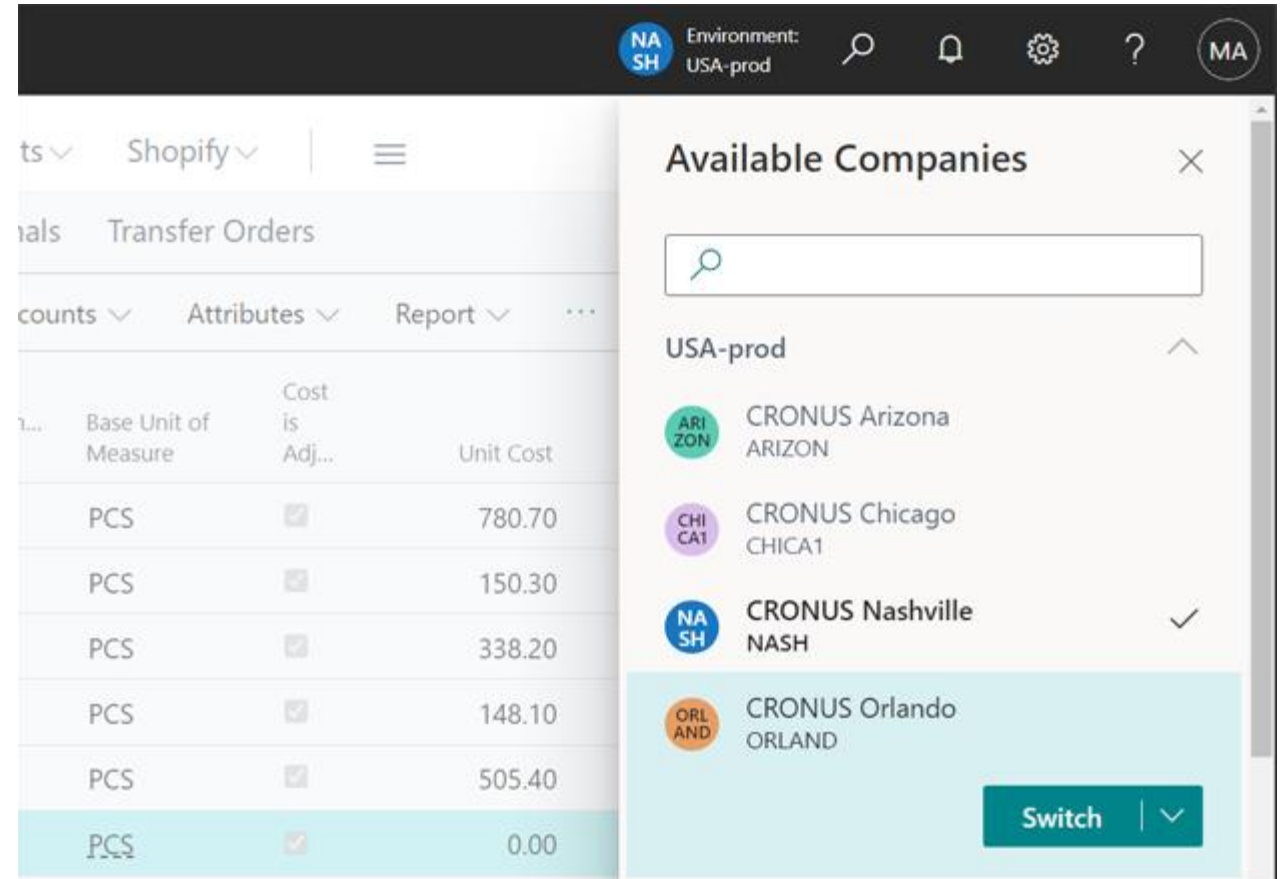
Switch companies across environments

Visual cues in the app bar

Activate the company switcher pane from anywhere in Business Central, either from the app bar or using the **Ctrl+O** keyboard shortcut.

Search for companies you have access to, grouped by environment, including production and sandbox environments within your organization.

Switch company in the current browser tab or open the selected company in a new tab to multitask or compare data side by side.



Modern action bare & Power Automate

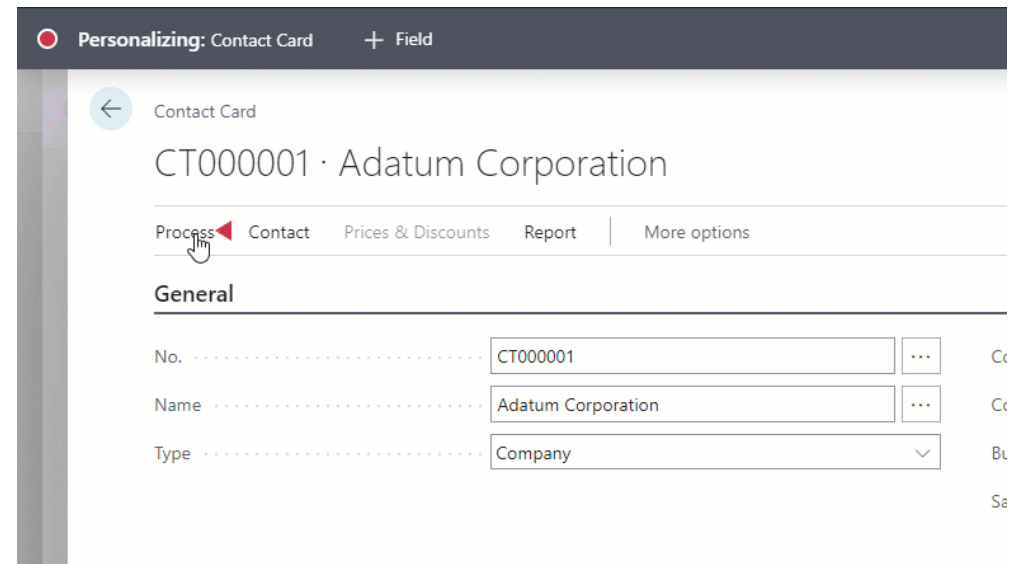
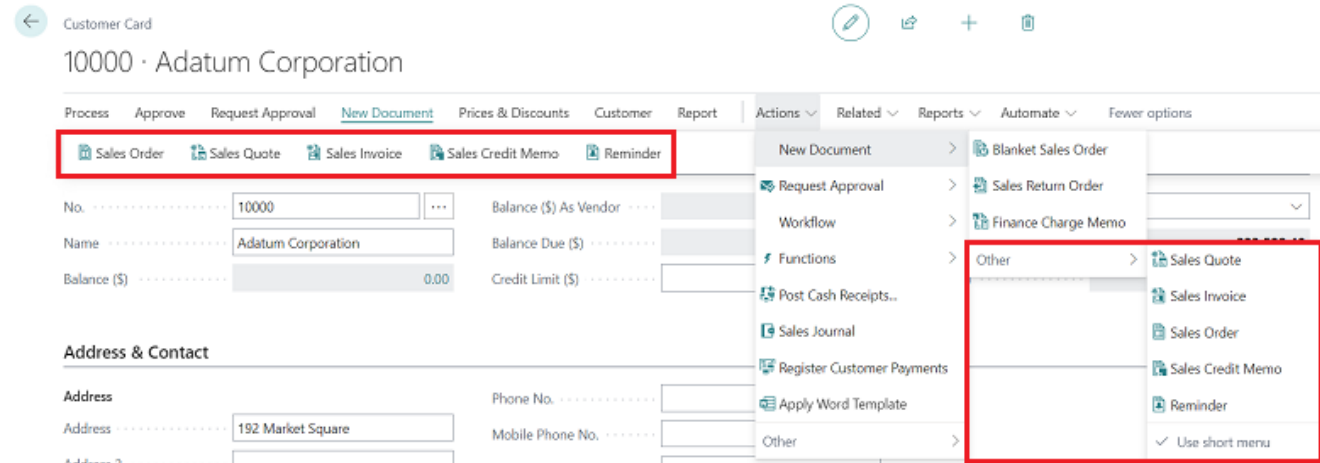
Improved navigation aligned with other MS applications

The 95% most used actions are now in more prominent places

“Split” buttons for quick access to related functions

Support for personalization of actions

Directly invoke a Power Automate flow on all pages.



Demo Navigation

Switch companies
Search document lines and data
Action buttons

Finance improvements

Set VAT date

Before either Document date or Posting date

Now ability to set a specific VAT date

Extended text functionality for VAT clauses

Use extended text to specify VAT clauses

Specify sales and purchases documents where the extended text is shown

The screenshot shows a Microsoft Dynamics 365 interface for a Purchase Order. The header includes a back arrow, the text "Purchase Order", a pencil icon, a plus icon, a trash icon, and a "Saved" status. The main title is "106001 · Fabrikam, Inc.". Below the title is a navigation bar with "Home", "Prepare", "Print/Send", "Request Approval", "Order", and "More options". A secondary bar contains actions: "Post...", "Create Whse. Receipt", "Send Intercompany Purchase Order", "Release", "Create Inventory Put-away/Pick...", and "Archive Document".

The "General" section contains the following fields:

- Vendor Name: Fabrikam, Inc.
- Vendor Invoice No.: 5755
- Contact: Krystal York
- Vendor Shipment No.:
- Document Date: 4/8/2022
- Status: Open
- VAT Date: 4/8/2022

A calendar picker is open over the VAT Date field, showing "April 2022". The calendar grid has columns for days of the week (Su, Mo, Tu, We, Th, Fr, Sa) and rows for dates. The date 8 is highlighted. Below the calendar are "Go to today" and "Done" buttons.

The "Lines" section is partially visible, showing a table with columns for "Type", "Item", "Description", "Location Code", and "Bin Code". The first row shows "ATHENS Desk".

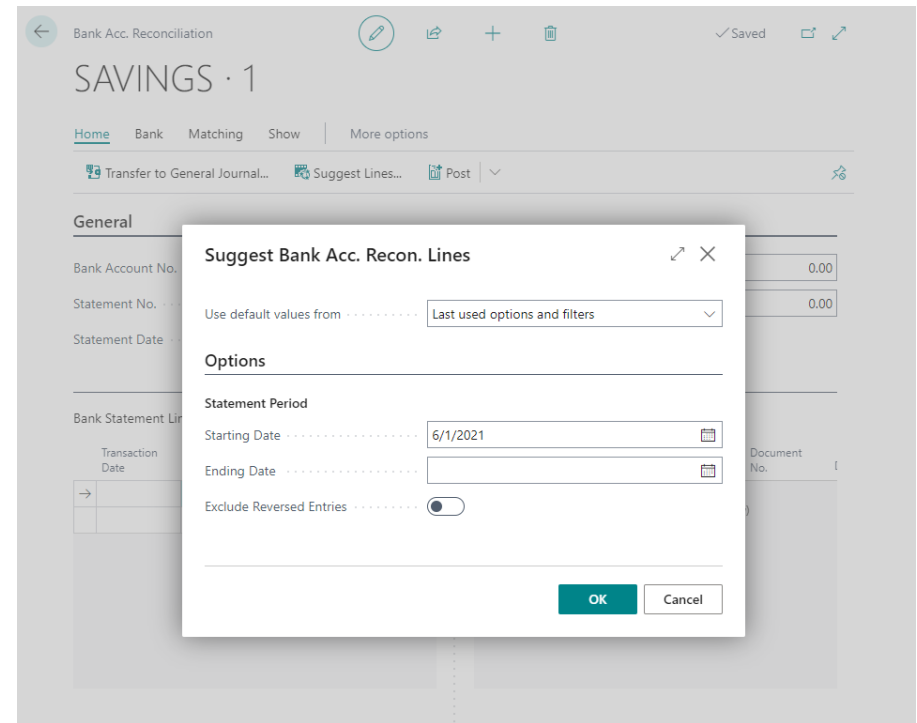
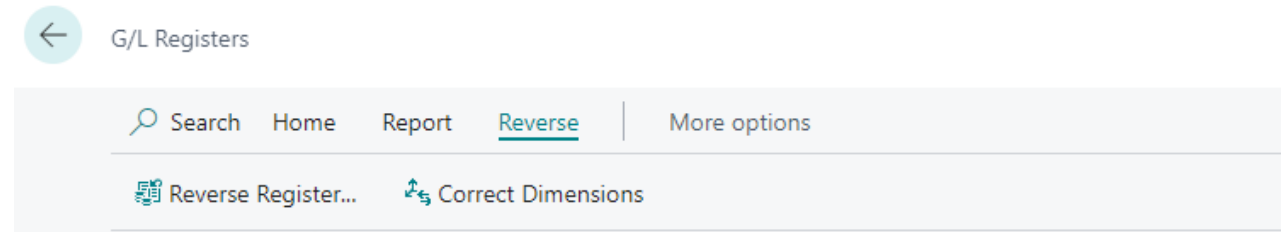
Payment Reconciliation

Reverse Payment reconciliation journal

Bank reconciliation

Improvement to data in test report

Exclude reversed entries

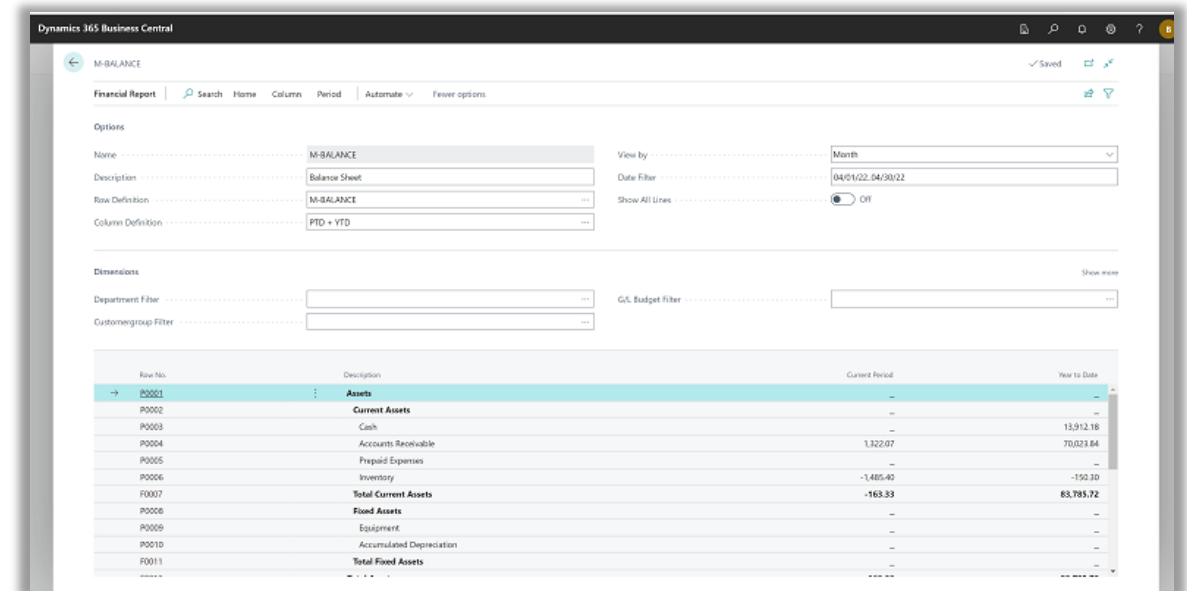
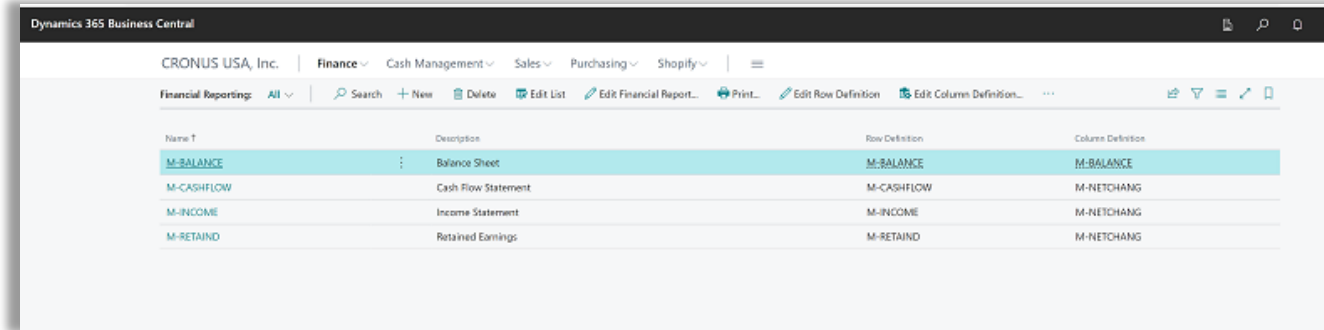
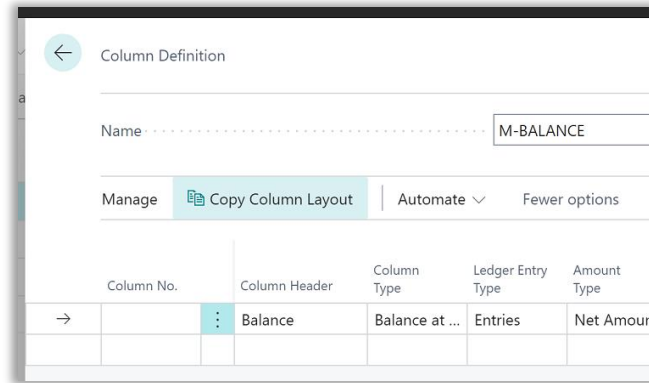


Financial reporting replaces account schedules

Renamed from Account Schedules to Financial Reporting

Copy column definitions

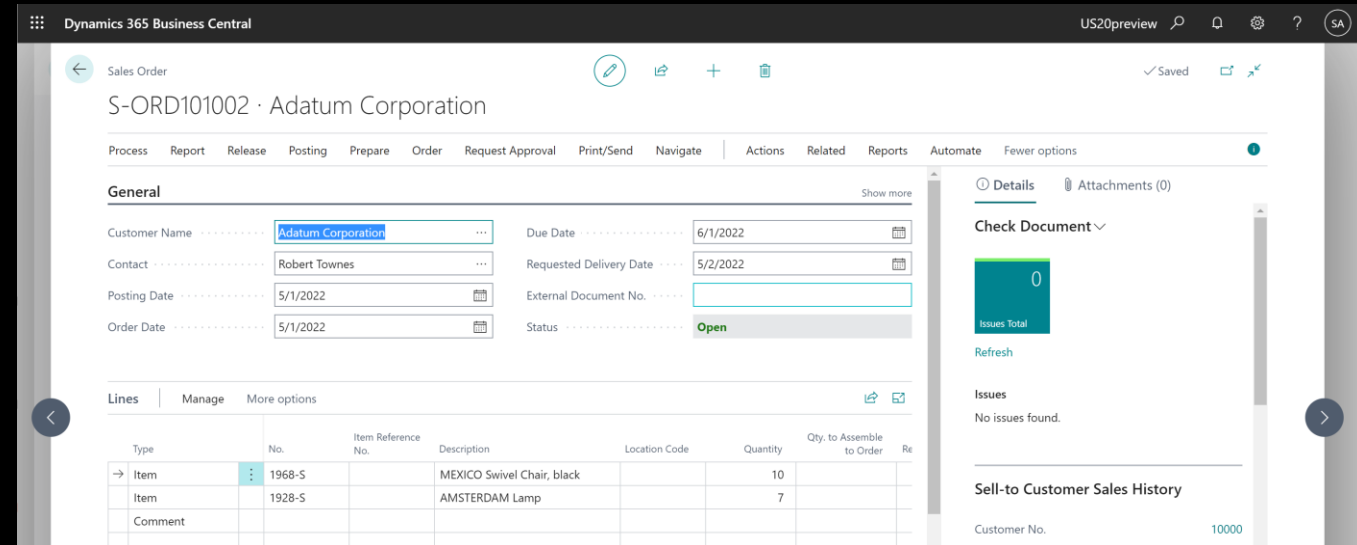
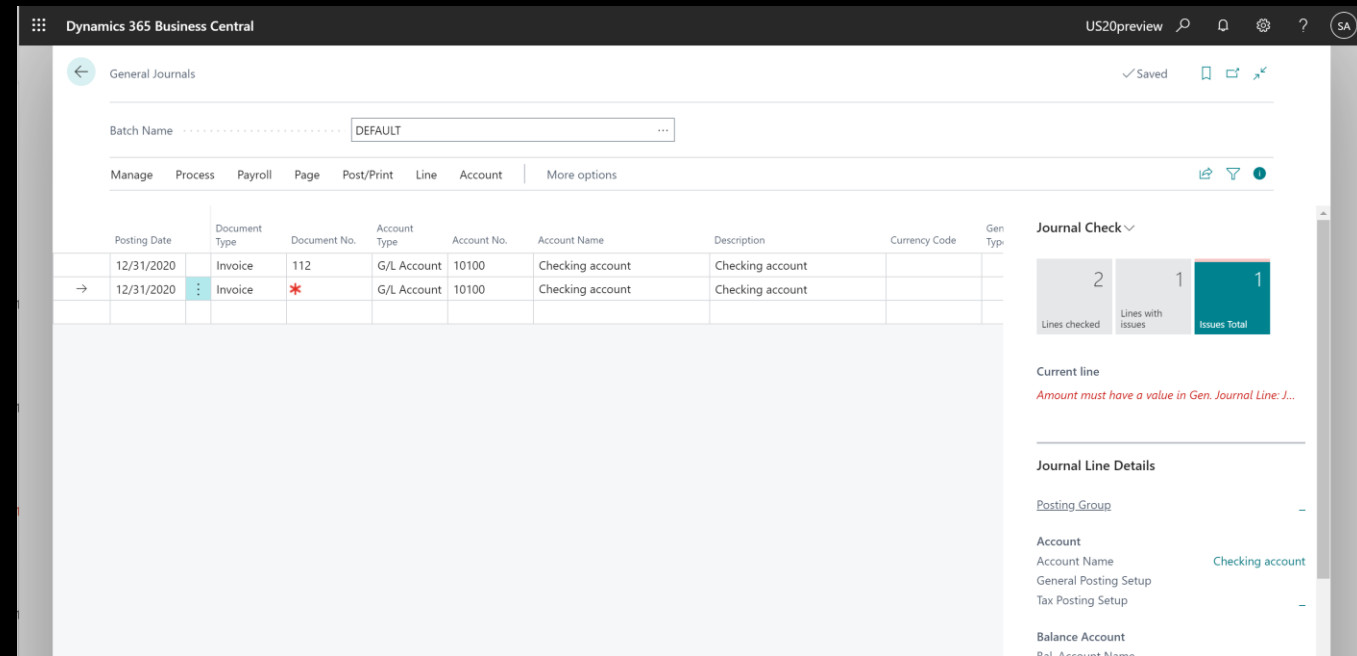
Ability to export /import definitions across companies/environments



Check documents and journals in the background

- When validation is enabled documents and journals will be validated while working on them.
- A new check factbox will be displayed next to the document/journal lines showing issues.
- This feature have to be enabled in the Feature management page, and a check set in General Ledger Setup.

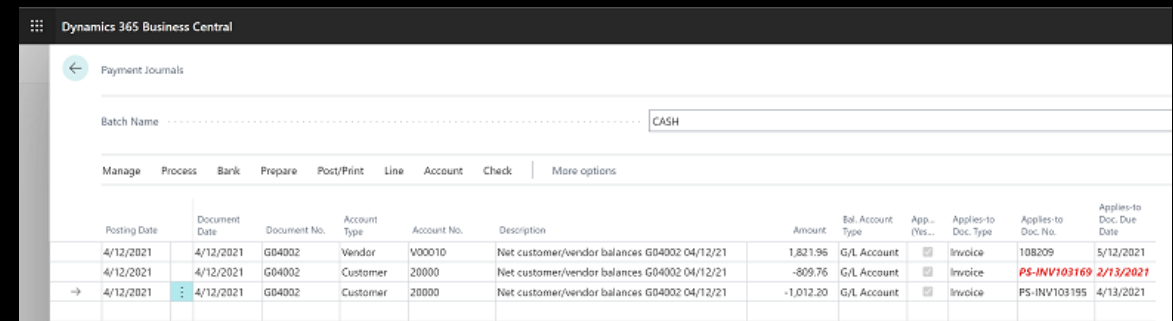
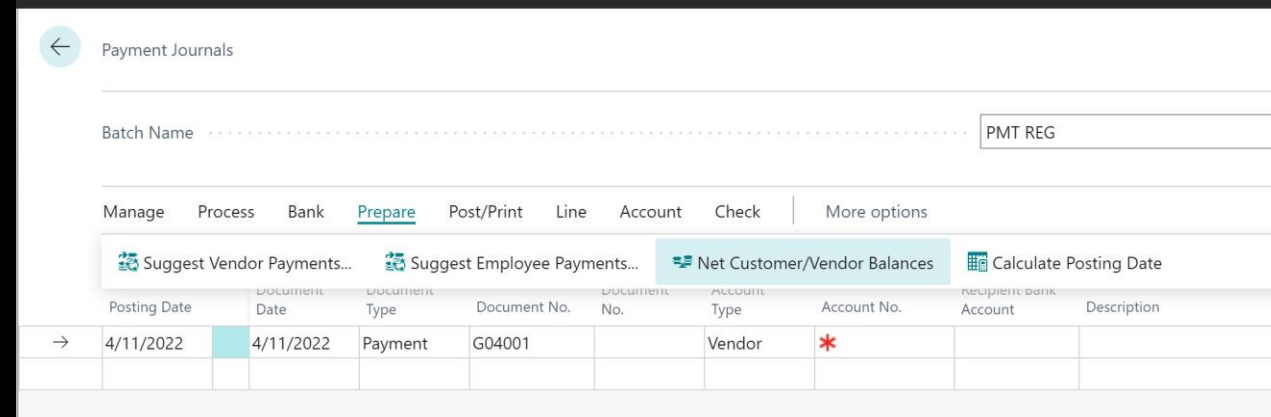
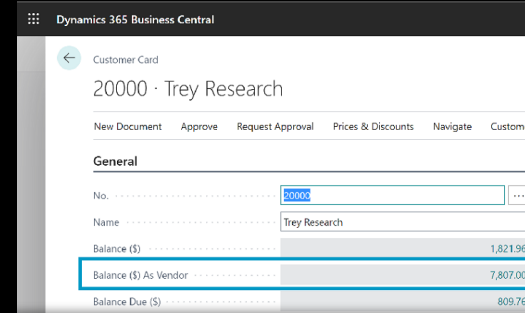
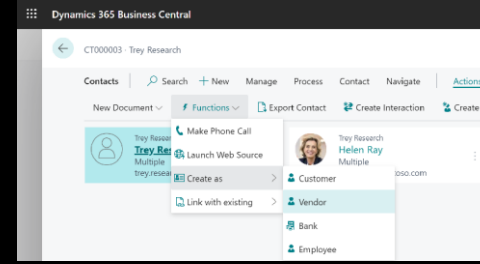
Wave 1



Consolidate customer and vendor balances

- On the company contact you can create as customer or create as vendor
- On the customer card you will be able to see the Balance as vendor, and Balance as customer on the vendor card.
- On the Payment Journal you can use the Net customer/Vendor Balances to net the balances for the customer and vendor.
- The action creates payment journal lines that net balances the linked customer/vendor.

Wave 1



Operations improvements

Mandatory entry of variant codes

Configure if variant code should be mandatory on documents and journals

Setup in Inventory Setup

Only used if variant is available

Inventory Setup

General | Posting | Journal Templates | More options

General

Show more

Automatic Cost Posting - Off

Automatic Cost Adjus...

Default Costing Meth...

Prevent Negative Inve... Off

Variant Mandatory if E... On

Variant Mandatory if Exists

Specifies whether a variant must be selected if variants exist for an item. This is the default setting for all items. However, the same option is available on the Item Card page for items. That setting applies to the specific item.

[Learn more](#)

Item Card

SP-SCM1006 · AutoDripLite

Home | Item | Prices & Discounts | Request Approval | More options

Item

Show more

No.

Base Unit of Measure

Description

Item Category Code

Blocked Off

Variant Mandatory i...

Type

Default (Yes)
No
Yes

Sales Order

S-ORD101005 · Adatum Corporation

Home | Report | Release | Posting | Prepare | Order | Request Approval | Print/Send | Navigate

General

Customer Name

Order Date

Contact

Status

Lines | Manage | More options

Type	No.	Variant Code	Item Reference No.	Description
Item	SP-SCM1006	RED		AutoDripLite - Red
→ Item	SP-SCM1006	*		AutoDripLite

Post Item charges for each step of a process

New Quantity to handle in the Item charge Assignment page.

Now possible to assign item charges allocated to one line.

(E.g. you only receive one line and can associate the item charge with an amount that reflects the single line or number of items)

General >

Lines	Manage	Line	Functions	Order	Fewer options			
Type	No.	Description	Quantity	Direct Unit Cost Excl. Tax	Qty. to Receive	Qty. to Invoice	Qty. to Assign	Item Charge Qty. to Handle
Item	1896-S	ATHENS Desk	1	780.70			0	0
Item	1900-S	PARIS Guest Ch...	10	150.30	10	10	0	0
→ Charge...	JB-FREIGHT	Freight Charge (...)	1	789.00	1	0.65814	1	0.65814

Edit - Item Charge Assignment (Purch) - JB-FREIGHT Freight Charge (JB-Spedition)

Manage [Suggest Item Charge Assignment...](#) [Get Receipt Lines](#) [Get Sales Shipment Lines](#) ...

Applies-to Doc. Type	Item No.	Description	Qty. to Assign	Qty. to Handle	Qty. Assigned	Amount to Assign	Amount to Handle
→ Order	1896-S	ATHENS Desk	0.34186			269.73	0.00
Order	1900-S	PARIS Guest Chair,	0.65814	0.65814		519.27	519.27

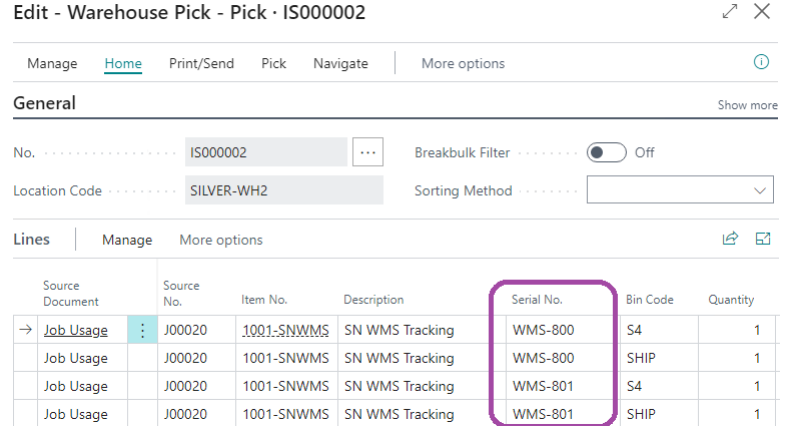
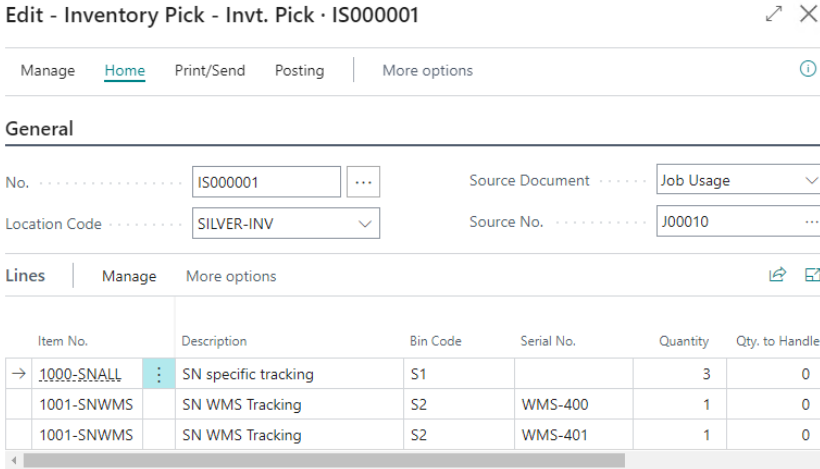
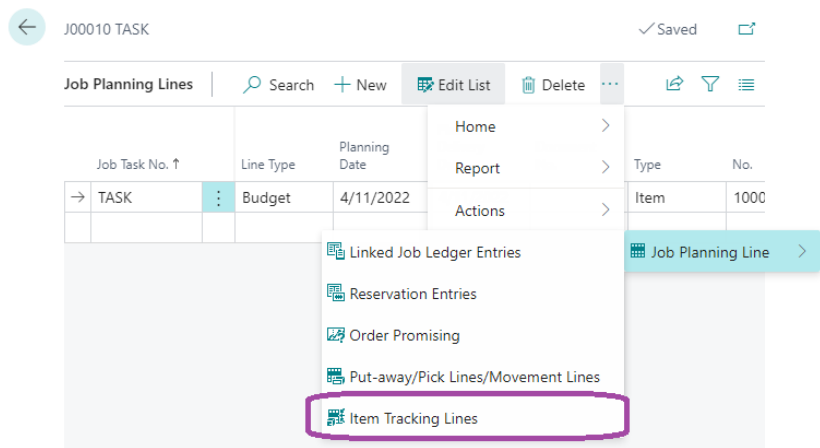
	Assignable	To Assign	Rem. to Assign	To Handle	Rem. to Handle
Total (Qty.)	1	1	0	0.65814	0.34186
Total (Amount)	789.00	789.00	0.00	519.27	269.73

Track items that are used in projects, including picks

Define LOT, Serial number, or package details on the job planning line.

Access the Item Tracking Window from the Job planning lines directly

Item tracking available for lines of type **Budget** and **Both budget and Billable**



Shopify Connector improvements (Released in W1)

W1

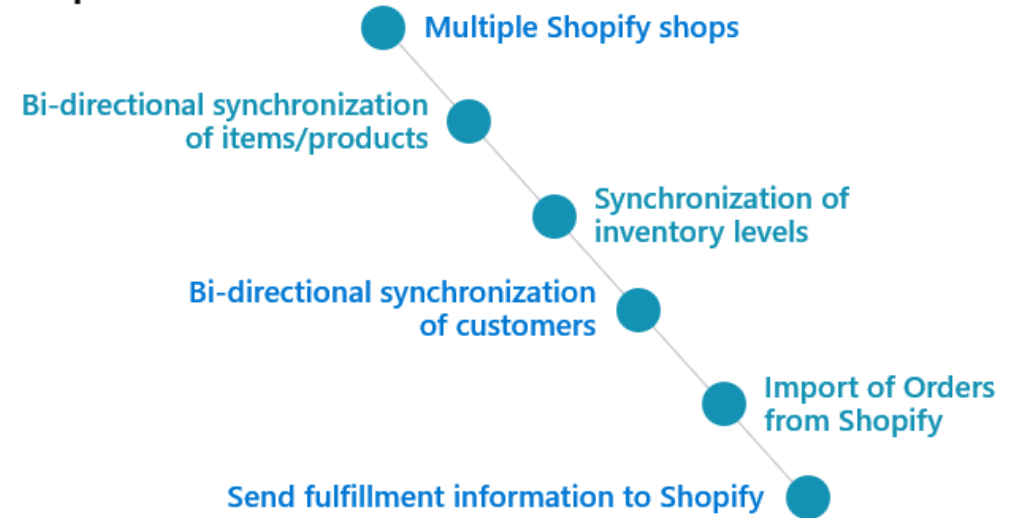
Synchronize order, stock and customer information.

Supports multiple pricing structures, currencies, companies and entities.

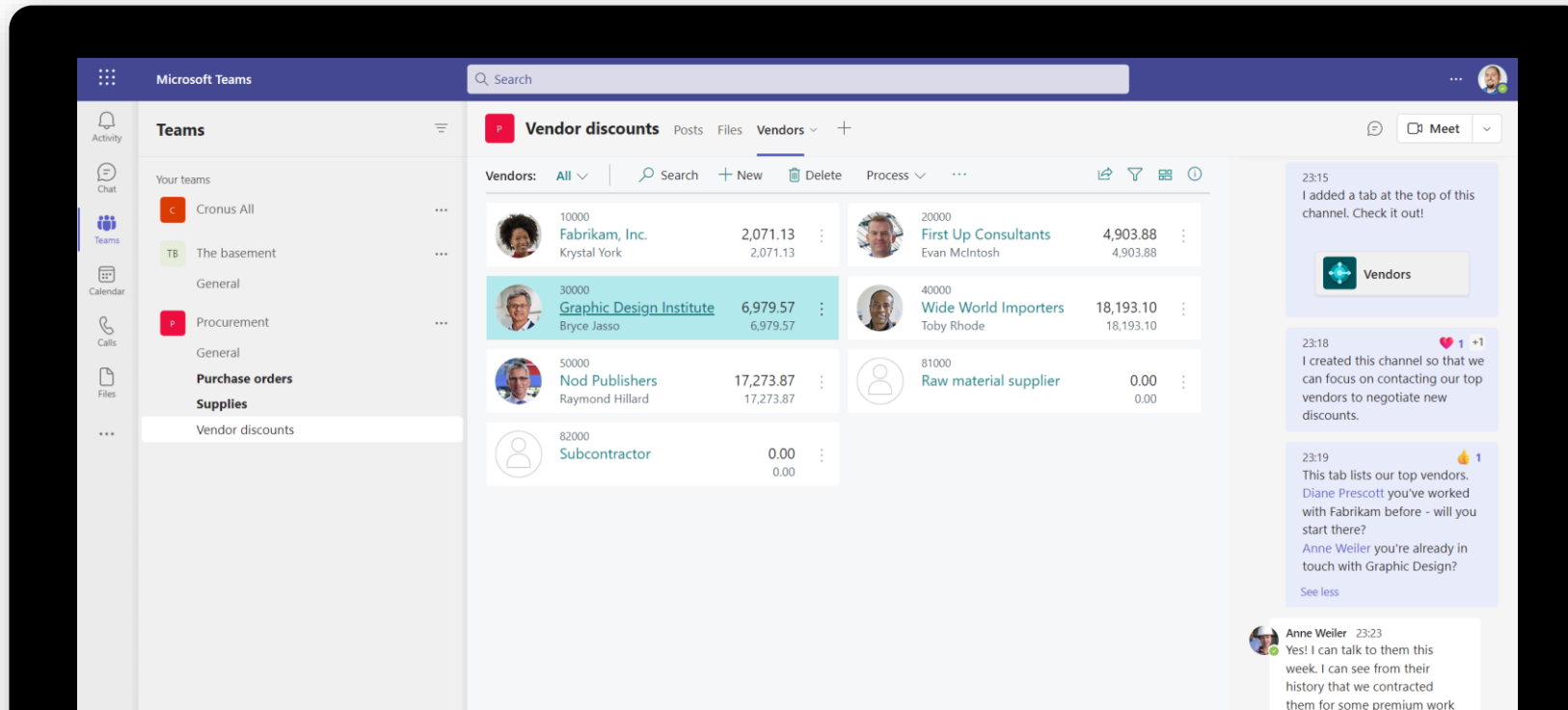
W2

Improvements to the user interface based on customer feedback

Capabilities



Productivity with M365



Announcing: embed business data in Microsoft Teams tabs

Generally available November 4th 2022

Microsoft Teams interface showing a Business Central integration. The 'General' channel displays a table of premium chairs. The chat area shows a discussion about the data.

No. ↑	Description ▼	Type	Quantity on Hand ▼	Unit Cost	Unit Price
1908-S	LONDON Swivel Chair, blue	Inventory	3	148.10	190.10
1936-S	BERLIN Guest Chair, yellow	Inventory	100	150.30	192.80
1960-S	ROME Guest Chair, green	Inventory	2	150.30	192.80
1964-S	TOKYO Guest Chair, blue	Inventory	4	150.30	192.80
1968-S	MEXICO Swivel Chair, black	Inventory	10	148.10	190.10
2000-S	SYDNEY Swivel Chair, green	Inventory	38	148.10	190.10

Chat messages:

- list of premium products that we sell today. Check out the [link](#). See more
- Lynne Robbins 5:41 PM: Really nice to have access to the details like dimensions and other attributes - thanks for sharing, **Megan Bowen!**
- 5:43 PM: You're welcome! **Alex Wilber** could you bring in the Power BI report with sales projections?
- Alex Wilber 5:45 PM: Sure thing!
- Alex Wilber 5:46 PM: Hey Megan, once we set the pricing, will you be able to record each price directly in this tab?

Announcing: access Business Central with your Microsoft 365 license

Generally available November 4th 2022

Take advantage of the whole stack



OUTLOOK

RESPOND TO
BUSINESS INQUIRIES FASTER



TEAMS

DATA-DRIVEN
TEAM DECISIONS



EXCEL

ANALYZE AND EDIT
VOLUME DATA



WORD

AUTHOR BEAUTIFUL
BUSINESS DOCUMENTS



ONEDRIVE

SHARE AND
CO-AUTHOR IN THE CLOUD

- Email logging
- **Contact insights**
- **Inline document preview**
- **Compose assistance**

- **Business contact search**
- **Share cards to Teams from Business Central**
- Link previews
- **Business data in Tabs**

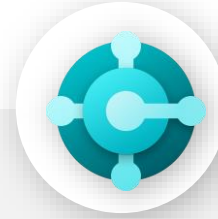
- Export any list
- **Edit and publish to Business Central**
- Customizable report templates
- **Organizational data types**

- Customizable Email templates
- Customizable report templates

- View business documents online
- **Share files from Business Central**

Demo Collaboration

Demo collaboration



BC
Predict payment



Outlook

Request for Quote
Quote created in BC
Specifications attached



OneDrive

Specification from
quote shared



Teams

Quote shared for
pricing advice



Excel

Update quote in
Excel



Word

Quote document
attached to mail



Looking in the crystal ball

Vision a Glimpse further into the future

(Not mapping to any booked
plans of specific dates)



World class user experience

Business Central will be the easiest to use business application suite, delightful, efficient, “video-game” fast, powerful, simple to discover, and quick to onboard.



Connected

The world’s data will seamlessly integrate into Business Central, such as banking, invoicing, commerce, shipping, procurement, IoT data, sensors, and large datasets (e.g., Census data, currencies, weather, taxes, traffic, etc.).



Predictive era

With connected data the user experience turns upside down, where AI augments human intelligence to optimize processes, make predictions, delight customers, and revolutionize how business is run.

Thank you!



- Peter Jakobsen
Partner Technology Strategist, Business Applications
Microsoft
<https://www.linkedin.com/in/peter-jakobsen-bc-rocks>